



विद्याविनियोगाद्विकासः

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AHMEDABAD

PGP-ABM SUMMER PLACEMENTS 2012

Ref No: SN/SMER/IIMA/20622

December 27, 2011

Chairperson, The Placement Office
Indian Institute of Management,
Vastrapur,
Ahmedabad 380015

Dear Sir,

Re: Audit of the Summer Internship Placement Report of the 2011-13 Post Graduate Programme in Agri Business Management (PGP-ABM)

We have audited the Placement Report prepared by you for the summer internship placements of students of the 2011-13 batch of the Post Graduate Programme in Agri Business Management (PGP-ABM) of IIM Ahmedabad (IIM-A). The Placement Report is the responsibility of IIM-A. Our responsibility is to validate the information provided in the report with the relevant documentation, and comment on the Placement Report's conformance with the Indian Placement Reporting Standards (IPRS).

In this context, we confirm the following:

1. For the purpose of the audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with the Indian Placement Reporting Standards.
2. The validation of information presented in the report is based on communication received by IIM-A from recruiting companies. CRISIL has not independently sourced any information or documentation.
3. We have verified the information with respect to job function, location and stipends presented in the report with communication received from recruiters. Information on summer internship details from individual students has not been used.

Thank you.

Best regards,



Sachin Nigam
Director, Ratings
Tel: +91 22 3342 3415
Email: nigams@crisil.com

Contents

Overview of PGP-ABM Summer Placements	4
1. Nature of Internship	5
2. Sector-wise classification.....	5
3. Function-wise classification.....	5
4. Location-wise classification	6
5. Compliance statement	6

Index of Tables

Table 1: Classification of the internships based on stipend status	5
Table 2: Classification of internships based on sector	5
Table 3: Classification of internships based on function.....	5
Table 4: Classification of Internships based on location	6
Table 5 : List of Deviations from Standards with reasons for the same.....	6

Overview of PGP-ABM Summer Placements

The Post Graduate Programme in Agribusiness Management kicked off its summer placement process for the first year students on 14th of November 2011. By 15th November afternoon, the entire process was completed.

As many as 23 companies participated in the selection process, which included regular recruiters like Rabobank, Monsanto, Marico, Bayer CropScience, Syngenta, Heinz, Britannia, Godrej Agrovet, and Tata Rallis. This year, the placements also attracted new recruiters like Netafim, Tata Amalgamated Plantations, Enercon India and Huvepharma SEA, showing the increasing visibility of the programme.

A variety of roles were offered across sectors such as FMCG, Agricultural Inputs, Banking, Consulting, Renewable Energy, Food & Agribusiness Advisory, and Plantations. Huge diversity was seen in the internship roles offered to students, with one student getting an offer from the Office of Dr. A.P.J. Abdul Kalam in a role related to rural development, while others getting roles in Mergers and Acquisitions, Corporate Banking, and Supply Chain Consulting. Other functional roles ranged from Strategy, Marketing, Commodity Trading, Sales and Distribution, Supply Chain Management, Procurement, and Research and Advisory.

The Summer Placement Report drafted as per the Indian Placement Reporting Standards is annexed.

1. Nature of Internship

The table classifies the total number of students seeking summer internship based on whether they use Institute's Placement Services and whether any stipend was offered for the internship

Nature of the Internship	With Stipend	Without Stipend
Seeking Internship through the Institute	37	0
Not Seeking Internship through the Institute	0	0

Table 1: Classification of the internships based on stipend status

2. Sector-wise classification

The table below shows sector-wise break-up of internships.

Sector	No of Internships
Agri Inputs	19
Banking, Financial Services and Insurance (BFSI)	4
Consulting	1
FMCG	6
Others	4
Plantations and Food Production	3
Total	37

Table 2: Classification of internships based on sector

3. Function-wise classification

The table below shows function-wise break-up of the internships.

Function	No of Internships
Business Development	2
Consulting	3
Finance	2
General Management	3
Marketing & Sales	18
Operations	6
Others	1
Research & Advisory	1
Supply Chain Management	1
Total	37

Table 3: Classification of internships based on function



For IIM Ahmedabad

PRAVIN G. CHRISTIAN
INCHARGE, PLACEMENT
OFFICE



For CRISIL Limited, Mumbai



4. Location-wise classification

The table below shows location-wise break-up of the accepted offers.

Location	No of Internships
Bengaluru	3
Mumbai	10
Pune	5
Rest of India	10
To Be Decided	9
Total	37

Table 4: Classification of Internships based on location

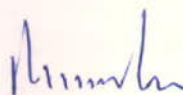
5. Compliance statement

This placement report has been prepared as per the Indian Placement Reporting Standards, version 2.0.

The instances where the report deviates from the standards and the reasons for them are mentioned below:

Sl. No.	Deviation from the standards	Reason
1	Location mentioned as To be Decided in Table 4	Exact Project Location is yet to be decided.

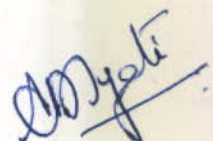
Table 5 : List of Deviations from Standards with reasons for the same



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PRAVIN G. CHRISTIAN
INCHARGE, PLACEMENT OFFICE





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