

Ref No: SN/SMER/SPJIMR/2017/CH 554

March 15, 2017

To
The Chairperson,
The Placement Office,
SP Jain Institute of Management and Research,
Munshi Nagar, Andheri (W)
Mumbai 400 058

Re: Audit of the Autumn Internship Placement Report of the Post Graduate Diploma in Management (PGDM) Programme, 2014-16

Dear Sir,

CRISIL has audited the placement report prepared by SP Jain Institute of Management and Research (SPJIMR), Mumbai, for the autumn internship placements of students in the PGDM batch of 2014-16. CRISIL has validated the information provided in the report with the relevant documentation, and offers the following comments on the report's conformance to the Indian Placement Reporting Standards (IPRS) Version 2.1:

In this context, CRISIL confirms the following:

1. For the purpose of the audit, we have obtained all necessary information and explanations. We believe the Placement Report complies with the requirements of Indian Placement Reporting Standards (IPRS) Version 2.1.
2. The validation of information presented in the report is based on communication received by SPJIMR from the recruiting companies and students. CRISIL has not independently sourced any information or documentation.
3. CRISIL has verified the information with respect to job function, location and stipends presented in the report, based on communication received from the recruiters.
4. Out of 210 students placed only 113 offer letters could be verified. For the remaining 97 students, completion certificate of 88 students and email verification of 7 students was considered. There was no detail available for verification of 2 students.

Thank you,

Best regards,



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CRISIL Limited

Corporate Identity Number: L67120MH1987PLC042363



PGDM Placement Report

Autumns 2016

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Placement Report

We have prepared the placement report as per the Indian Placement Reporting Standards. The detailed report, which has been audited by CRISIL, is presented below.


1 Classification of entire placement pool

| Categories | Number |
|---|--------|
| 1. Total batch strength | 226 |
| 1a. Total students eligible for sitting in Autumn internships | 226 |
| 1b. Total students not eligible for sitting in Autumn internships | 0 |
| 2. Total students eligible for sitting in Autumn internships | 226 |
| 2a. Seeking internship through the institute | 208 |
| 2b. Not seeking internship through the institute | 16 |
| 2c. Offer letter not available for verification | 2 |

Table 1.1: Classification of the entire placement pool

| Nature of the internship | With Stipend | Without Stipend | Data Not Available |
|--|--------------|-----------------|--------------------|
| Seeking internship through the institute | 120 | - | 88 |
| Not seeking internship through the institute | - | - | - |

Table 1.2: Classification of internships based on stipend status



For SPJIMR, Mumbai




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2 Sector-wise Classification

| Sector | Number of Offers accepted |
|-----------------------------|---------------------------|
| BFSI | 37 |
| Conglomerate | 19 |
| Consulting | 15 |
| Consumer Goods (FMCG) | 39 |
| E-commerce | 41 |
| Information Technology (IT) | 14 |
| Manufacturing | 21 |
| Pharmaceutical / Healthcare | 8 |
| Real Estate | 1 |
| Travel and Tourism | 7 |
| Others | 6 |
| Total | 208 |

Table 2: Classification of internships based on sector



A blue circular stamp from SPJIMR, Mumbai, with the text "SHRI YAMINI S. P. JAIN INST. OF MGT. & RESEARCH, MUMBAI" around the perimeter. A handwritten signature in blue ink is written over the stamp.

For SPJIMR, Mumbai



A blue circular stamp from CRISIL LIMITED, MUMBAI, with the text "CRISIL LIMITED, MUMBAI" around the perimeter. A handwritten signature in blue ink is written over the stamp.

For CRISIL Limited, Mumbai

3 Function-wise Classification

| Function | Number of Offers accepted |
|---------------------------|---------------------------|
| Consulting | 8 |
| Finance | 43 |
| Human Resources | 4 |
| Information Management | 29 |
| Information Technology | 5 |
| Marketing / Sales | 50 |
| Operations / Supply Chain | 35 |
| Others | 34 |
| Total | 208 |

Table 3: Classification of internships based on function

4 Location-wise Classification

| Indian Locations | Number of Offers accepted |
|------------------|---------------------------|
| Bangalore | 21 |
| Chennai | 4 |
| Delhi NCR | 31 |
| Hyderabad | 3 |
| Kolkata | 1 |
| Mumbai | 57 |
| Pune | 3 |
| Total | 120 |

*No data was available for 88 students to verify location.

Table 4: Classification of internships based on location within India



For SPJIMR, Mumbai



For CRISIL Limited, Mumbai

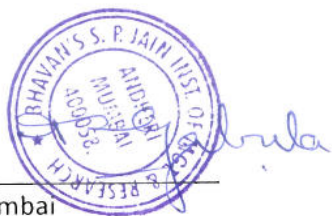
5 Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Version 2.1.

The instances where the report deviates from the standards, and the reasons for them are mentioned below:

| Sl. No. | Deviation from the standards | Reason |
|---------|------------------------------|--------|
| 1 | - | - |

Table 5: List of deviations from standards with reasons for the same



For SPJIMR, Mumbai



For CRISIL Limited, Mumbai