Graded Programme: PGDM-FM

CRISIL Grading:
National A
State MH A ★
Valid upto: February 15, 2013

ITM Institute of Financial Markets

Plot 25 & 26, Institutional Area, Sector 4, Kharghar (E), Navi Mumbai - 410 210

www.itm.edu

Report Date: February 16, 2012

The ITM group comprises ITM Business School, ITM Global Leadership Center, ITM Institute for Hospitality Management, ITM Institute of Financial Markets (ITM-IFM) and ITM Institute of Health Sciences across campuses in Bangalore, Chennai Warangal and Kharghar (Navi Mumbai). ITM Institute of Financial Markets (ITM-IFM) aims to deliver specialised courses in finance: the PGDM-FM with a duration of 18 months was started in 2004. In 2009, the program received AICTE approval and its duration was extended to 24 months. ITM-IFM also offers training towards financial certifications such as Certified Financial Planner (CFP), Chartered Institute for Securities and Investments (CISI) and Financial Risk Manager (Professional Risk Managers' International Association).

Best Practices Followed

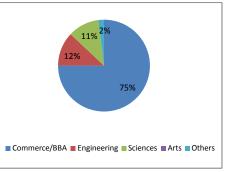
• Business simulation lab with live market feeds which supports many courses and provides hands-on exposure to students

Area	as of Excellence	Areas of Strong Performance			Areas of Good Performance		Areas of Improvement	
Good use of simulation softwares provide good hands-on training to		Faculty members with good industry experience enable industry-relevant inputs for			Planned curriculum change with 6-month internship and niche specialisations holds		Scope for more balanced work experience profile of batch	
students		students • Good geographic diversity of batch			Potential for better differentiation Fair percentage of students placed in 2010 and 2011		Nascent research activity unable to	
					Fair recruiter feedback on stuperformance	udent	Strengthening of recru	iter relationship
Grade	d Program Details	Students - Key Statistics			Permanent Faculty		Student Outcome (Batch of 2009-11)	
Program	PGDM-FM	Student strength	60		Faculty strength	10	Placements	93%
Offered since	2004	Average age	22.5	years	Median teaching experience	3 years	Median salary	Rs. 4 Lakh
Status	Autonomous	Average work exper	rience 1.7	months	Median Industry experience	7 years	Maximum salary	Rs. 7 Lakh
Recognition	AICTE	Percentage of female students 27%		,	Retention rate	90%	Pre-placement offers	-
Program Fee	Rs. 6 lakh	Percentage of stude experience> 2 years			Student-Faculty ratio	12:1	No. of student clubs	5
Total Seats	60	Entrance Exam	CAT, MAT,	ATMA	Visiting faculty	>5	region	Mumbai
Admission statistics : Cut offs- 2011-13					Prominent recruiters			
General category seats		Reserved category			Andhra Bank Ltd, Enam Securities Ltd, ICICI Bank Ltd, ICICI Securities Ltd, IDBI Bank Ltd,			
Cut off Score	50th percentile CAT	Cut off Score NA		India Infoline Ltd, JP Morgan Chase, Kotak Securities Ltd, Nomura Securities, South				
Highest Score	88th percentile CAT	Highest Score NA		Indian Bank Ltd				

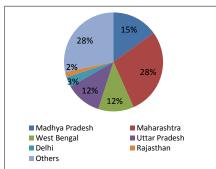
Placement Diversity (Batch of 2009-11)







Geographic diversity (Batch of 2011-13)



The seven-term curriculum is entirely focussed on finance courses: equity markets, debt and money markets, corporate finance, risk management, management of mutual funds, investment and portfolio management are some of the courses offered.

Students are provided a 'dealing room' atmosphere through trading softwares with live feeds from stock exchanges- this supports the courses in the curriculum and provides a simulated learning environment.

The curriculum also includes personal growth lab, a course on lifestyle management and personality development programmes. A financial inclusion project was conducted at the institute level to educate artisans and small enterprises on financing.

The institute also supports training towards certifications such as Certified Financial Planner (CFP), Chartered Institute for Securities and Investments (CISI) and Professional Risk Managers' International Association (PRMIA).

Industry Interaction

About 15 guest speakers were invited in 2010-11 to address students on finance-related topics and communication skills. 8 senior industry representatives from RBI, IDBI Bank and SEBI were also invited to interact with the students.

A national level convention in Finance was held in 2011 in association with Bombay Management Association.

ITM IFM has conducted 6 workshops since 2010 for ICICI Securities Ltd, SEBI officers among others on niche topics like valuation of securities, quantitative finance. ITM also conducts training for external industry participants towards financial certifications.

Infrastructure

The Vashi campus is an extended study centre of the Kharghar campus, where experiential learning sessions are held. It is equipped with the business simulation lab. The lab has 30 terminals that get live feeds of trade data from NSE, NSE F&O, BSE, MCX, and NCDEX. The lab also has the globetradecracker, which is simulated portfolio management program.

The library at the Vashi campus is dedicated to the finance function and students also have access to the library at the Kharghar campus.

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